

B2B Marketing Strategies for Small Businesses

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11:00 AM, MST

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Author

Join us for a 30-minute webinar focused on B2B marketing strategies specifically designed for small businesses. Our presenter and special guest is Leslie Venetz, author of *Profit Generating Pipeline: A Proven Formula to Earn Trust and Drive Revenue*. Leslie's national best-selling book provides a practical blueprint for leaders who want to build trust, build a high-performing pipeline and drive revenue. Leslie is a top 1% B2B sales expert, internationally sought-after speaker and Founder of The Sales-Led GTM Agency.



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Hear experts provide an overview of Small Business Development topics and phone in or type chat questions or comments. We will follow-up with requests or additional information. All webinars are **FREE** and open to the public. These webinars will be recorded and archived. For questions, email jschumacher@montana.edu

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