



HARVESTING SUCCESS: RESOURCES & OPPORTUNITIES TO SUPPORT LOCAL FOOD DEVELOPMENT

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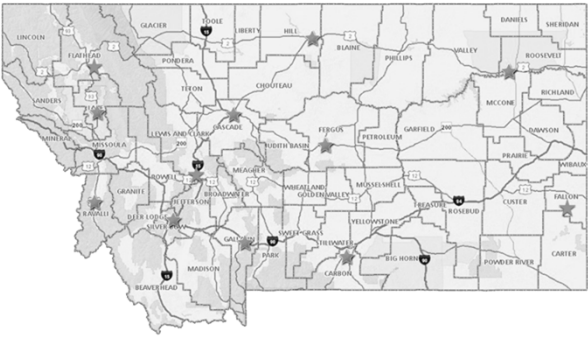


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POINTS OF DISCUSSION

- Montana Food & Ag Development Center Network
 - Business Enhancement Program
 - Regional Food Business Center
 - Q&A

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TECHNICAL ASSISTANCE

- Business planning and development
- Market research
- Business networking – statewide, nationally, and internationally
- Product development, testing, and analysis
- Access to financing
- Grant eligibility and application support

- Regulatory compliance training
- Food safety training
- Farm to School Program support
- Cooperative development
- Education on industry dynamics and technologies
- MDA Grant support - GTA, BAM, RFSI, SCBG etc.

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Montana Resilient Food Systems Infrastructure Program (RFSI)

FOOD & AGRICULTURE BUSINESS ENHANCEMENT PROGRAM

- FADC Specialized In-house TA
- Access to consultations and trainings
 - Up to \$2,000 per client/business
 - HACCP training/writing, Food Finance Institute classes, AERO Marketing courses, GAPP certifications, recipe development, etc.
- Access to specialized TA through:
 - Montana Manufacturing Extension Center (MMEC) - Up to 16 hours of TA per client/business
 - MSU Food Lab – Up to 40 hours of TA/R&D per client/business
 - RFBC 'Themes'

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ACTIVITIES

COORDINATION – Partnerships across diverse organizations & regional initiatives

TECHNICAL ASSISTANCE – Engage TA providers to support the thematic needs & business development programs

CAPACITY BUILDING – Implement Business Builder Awards to build capacity among under-invested operations

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THEMES

- 1) Support animal protein supply chains that respond more nimbly to changes in demand or supply
- 2) Assist food entrepreneurs in successfully entering local, regional, or national markets
- 3) Expand and diversify markets for climate resilient agricultural products
- 4) Support right-sized, appropriately targeted investment in food value chain infrastructure to enhance business success and long-term viability

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WHERE TO START?


- Connect with your nearest FADC
- Work through your business goals and best next steps
- Be connected to resources tailored to your specific need
- SUCCEED



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QUESTIONS

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<https://agr.mt.gov/Food-and-Ag-Development-Centers>

